



Sustainable Business Practices and Reporting Management

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Mission & Vision of UNFI

- UNFI has a long-standing commitment and a proactive concern for the environment including a reverence for sustainable agriculture, a deep focus on social responsibility, a stewardship of the land and a responsibility to reduce our ecological footprint.
- **Our vision includes:**
 - Ongoing incorporation of environmentally sustainable practices into present and future business activities.
 - Enhanced energy and water conservation programs throughout all facilities
 - Streamlined national waste reduction and recycling programs for all facilities, with the goal of moving toward zero waste
 - Minimizing consumption of non-renewable resources used in our facilities
 - Measurement and verification of all national programs, with a goal of developing a Corporate Social Responsibility (CSR) Annual Report

Current Sustainable Business Practices

- Formation of a Sustainability “Team” to Coordinate National Efforts
- Formation of Green Teams to Help Facilitate Green Initiatives at Each Location
- National Recycling and Waste Programs
- Provide Desk-Side Recycling Bins for Each Employee
- Deliver Orders to Customers Using 100% Recycled Totes
- Recycle All Cardboard, Pallets and Shrink wrap Generated by Incoming Purchase Orders
- All Publications Use Vegetable Based Ink and Post-Consumer Recycled Printing Materials
- National Toner Cartridge and Cell Phone Recycling Programs
- Adopted a Best Management Practice of 30% Recycling Content Minimum for Office Printing Paper (100% in most facilities)
- Implement environmentally sustainable building practices for all new distribution centers following LEED® guidelines
- Offer a Hybrid Vehicle Incentive Program to Employees

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Current Reporting Process/ Metrics

- UMC
 - EnergyCAP system
 - Consistent consumption tracking of Electricity, Gas and Water
- Recycling and Waste
 - Nationalizing to overcome shortcomings of process:
 - Not uniformly measured
 - Not consistently reported
 - Need to streamline the process
- GHG Inventory
 - WRI's Green House Gas Protocol Initiative

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Corporate Sustainability KPIs

- **Key Performance Indicators (KPI)**
 - Financial and non-financial measures or metrics used to help an organization define and evaluate how successful it is, typically in terms of making progress towards its long-term organizational goals
- **How Does It Measure a Successful Sustainability Practice?**
 - KPI's are frequently used to give "value" to difficult to measure activities such as philanthropy and sustainability
- **Setting our KPI's**
 - We looked at long-term organizational goals spanning several years
 - Determined that it must be accurately defined and consistently reported. "Reduction of water consumption by 20% over the next 3years"
 - Must be measurable, with clear targets set
 - Should be communicated frequently to entire workforce

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UNFI KPI's FY'10 to FY'12

- **Reduce Electric Consumption** 10% **5%/7%/**
- **Water Use Reduction** 20% **5%/10%/**
- **Waste Stream Reduction** 30% **10%/20%/**
- **Increase Recycling Efforts** **10%/20%/30%**

KPI progress will be reported on a monthly basis using a baseline compiled from FY'09

All stated KPI's are for all UNFI facilities and owned subsidiaries

Energy Reduction & Savings

Electricity in kWh

Current
2008

59,783,469 kWh

FY '10
Decrease by
5%

56,793,346 kWh

Savings
\$342,172

FY '11
Decrease by
7%

55,597,696 kWh

Savings
\$479,041

FY '12
Decrease by
10%

53,804,222 kWh

Savings
\$684,347

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Water Reduction & Savings

Water in Gallons

Current
2008

FY '10
Decrease by 5%

FY '11
Decrease by 7%

FY '12
Decrease by
10%

34,686,704 Gal

32,952,368 Gal

32,258,634 Gal

31,218,033 Gal

Savings \$5,319

Savings \$7,447

Savings \$10,639

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Waste Reduction & Savings

Solid Waste in Pounds

Current
2008

9,115,830 #

FY '10

Decrease by 10%

8,204,247 #

Savings \$48,708

FY '11

Decrease by 20%

7,292,664 #

Savings \$97,416

FY '12

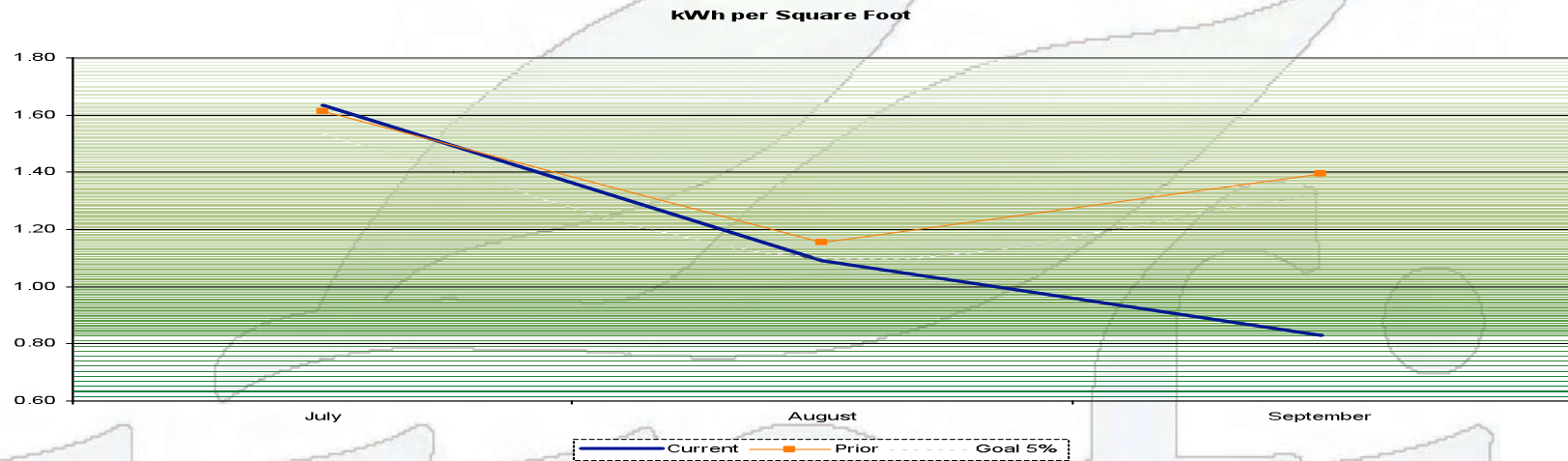
Decrease by 30%

6,381,081 #

Savings \$146,124

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Reporting Results

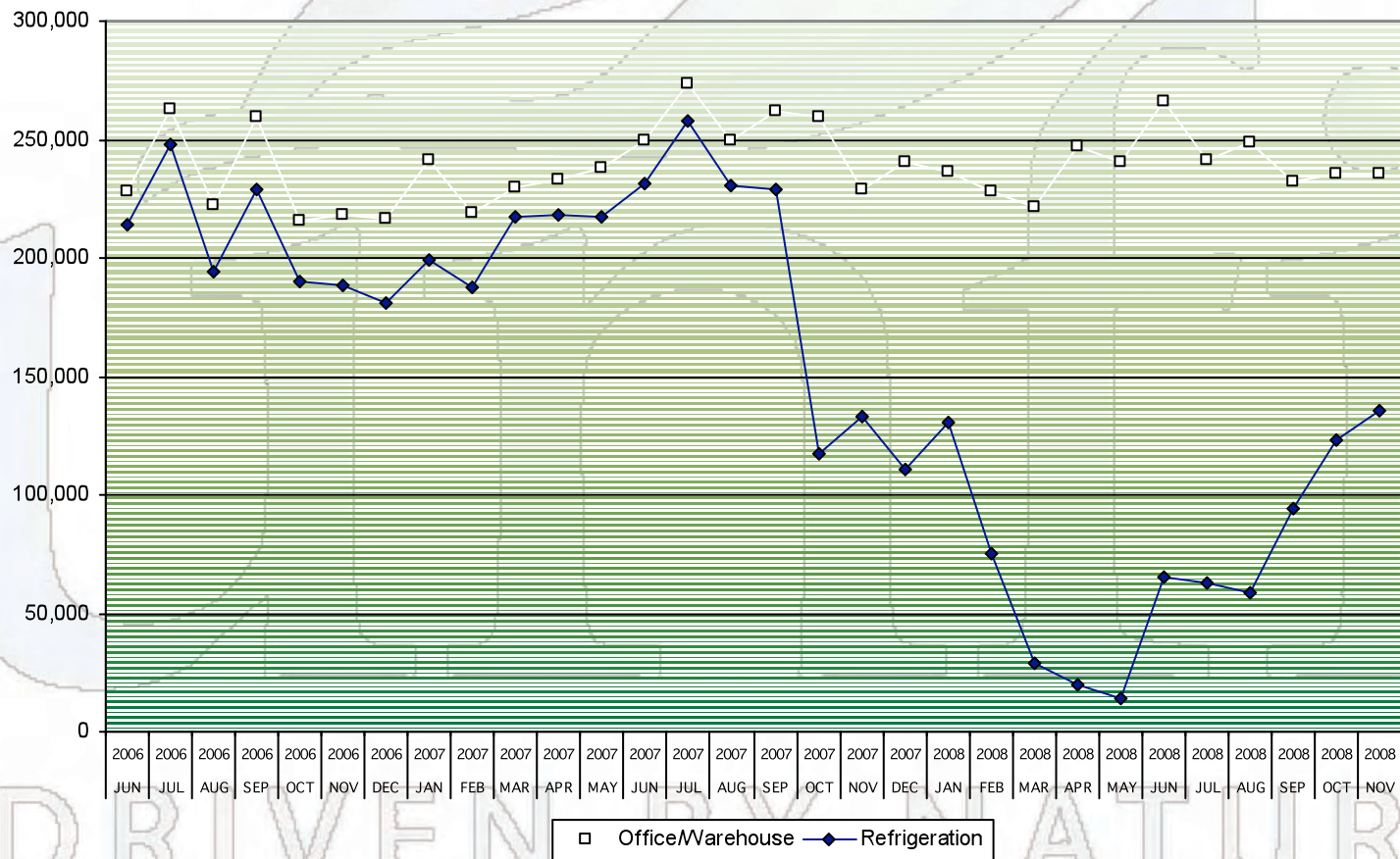


Energy KPIs	kWh Usage	kWh Use/SqFt	%Change vs. Prior Year (Negative=Good)	Organization Ranking (1=Best)	\$Impact of Variance @ .09/ kWh (Positive=Good)
Facility	277,097	0.83	-59.5%		\$10,102
Regional	1,684,459	0.94	-12.9%	2/5	\$27,669
Company Wide	5,468,197	1.23	-6.4%	4/22	\$67665

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Solar Panel Arrays

Monthly Consumption in kWh After Solar Installation- Rocklin, CA



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Challenges

- Setting Up National Vendors
- Organizing Programs In Facilities That Operate Differently
- Reporting “Apples to Apples”
- Ensuring Data Arrives in a Timely Manner
- Lack of national/international standards
- Selecting KPI's that make sense for your organization

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The Continuous Journey

- Upcoming Projects:
 - Providence Solar Panel Array
 - York LEED® Certification
 - Providence LEED® Certification
 - Hydrogen Fuel Cell Research
 - Sustainable Table Top Shows
 - Zero-Waste & Carbon Neutral
 - Green House Gas Inventory
 - Corporate Sustainability Report

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